

Product Bulletin: Constellation



Tuesday, June 29, 2010
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PB10-038

Last-Time-Buy for Constellation

This bulletin announces the start of the Last-Time-Buy period for the Constellation product line. A copy of the letter that will be distributed to our customers is included below. We are sending you this letter in advance of its distribution so you can be prepared for any questions your customers might have.

Please note the following dates associated with the product's reclassification status:

July 5, 2010 – start of Last-Time-Buy Period. (We will continue to take orders for spares, radios, services and training during this time.)

December 31, 2010 – Constellation reclassified to Manufacturing Discontinued. (We will no longer take orders after this date.)

June 30, 2011 – Constellation reclassified to Maintenance Only. (Last shipment associated with orders taken in LTB period will have been completed. Only repair center support will be available after this time.)

In order to help serve as a reminder that the closing of the Last-Time-Buy period is nearing, "countdown" alerts will be sent to you via your Outlook Calendar. Please contact me if you have any concerns regarding this timeline.

Text of the letter that will be sent to customers:

Constellation Last-Time-Buy Notification

Dear Valued Customer,

It is our policy to continuously improve our product offering by looking ahead and providing new solutions for our customers' changing demands. The Constellation radio platform was based on TDM technology and with the transition of networks to IP technology, the time has come to reclassify its status. When it is determined that a product must be discontinued, Aviat Networks makes every commercially reasonable effort to:

- Provide 6 months notice so our customers can perform a needs assessment, obtain budget authorization, and place orders for radios and spares before the Last-Time-Buy end date
- Offer new products that are compatible with the products being discontinued to protect your radio network and Element/Network Management investment
- Deliver Repair and Return (R&R) support for 10 years after the Last-Time-Buy date, i.e., up to

December 31, 2020

- Make available Synergy Extended Warranty support during the 10 years after Last-Time-Buy date. This service includes Repair and Return (30 day turnaround) as well as Technical Support during normal business hours.

This letter is to inform you that effective July 5, 2010 the Constellation product line will enter a Last-Time-Buy period which ends on December 31, 2010, with final shipments to be completed by July 1, 2011.

Effective December 31, 2010, the product will be reclassified as “Manufacturing Discontinued (MD).”

After July 1, 2011, the product will automatically be reclassified as “Maintenance Only (MO).”

Aviat Networks' replacement for the full indoor, high power Constellation is the IRU600 which offers a field-proven *Mixed Mode* approach supporting Native TDM and Native Ethernet. The IRU600's unique, industry-leading IP offering provides you with a cutting-edge IP solution for today's IP needs, and it protects your investment by providing the lowest possible migration cost when it comes time to migrate your TDM network to All-IP. Another benefit of our IRU600 is that while it is equivalent in performance to Constellation, it is one-third the size and consumes half of the power.

If you require additional information, please contact your Aviat Networks Sales Representative.

Or you can visit one of the following:

Our Technical Assistance Center at 1-800-227-8332/1-210-561-7400/Fax 1-210-561-7399 or <http://www.support.aviatnetworks.com/>

Our Web Site at <http://www.aviatnetworks.com>

If this notification has been sent to you in error, please forward this letter to the person responsible for the operation and maintenance of your radio network immediately so they can take timely action.

Sincerely,

Jessica R. Snow

Product Line Manager – Transport Products

Jessica Snow

Product Line Manager

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